NANOG Board of Directors Strategic Session  
December 10, 2015

<table>
<thead>
<tr>
<th>Attendance on-site:</th>
<th>Attendance Remote:</th>
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<tbody>
<tr>
<td><strong>Board of Directors</strong></td>
<td><strong>Tony Tauber, PC Chair</strong></td>
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<td>Dan Golding, Chair</td>
<td>Sean Kennedy, PC Vice Chair</td>
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<td>David Temkin, Vice Chair</td>
<td>Andy Koch, CC Chair</td>
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<td>Ryan Donnelly, Treasurer</td>
<td>Valerie Wittkop, Program Director</td>
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<tr>
<td>Greg Dendy, Member</td>
<td>Darrieux Harvey, Project Manager</td>
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<td>Jezzibell Gilmore, Member</td>
<td>Ilissa Miller, Sponsorship Director</td>
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<td>Will Charnock, Member</td>
<td>Betty Burke, Executive Director &amp; Secretary</td>
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1) Technical Discussion
   - Valerie will take over the oversight of NANOG Conference connectivity
   - Verilan will continue to provide NANOG Conference network and support
   - Xirrus will continue with NANOG Conference wifi network design and support
   - Verilan will continue to provide NANOG Conference netcast services
   - Audio Visual - Pending response from RFP.

2) Sponsorship Discussion
   - Proposed changes:
     - Gold Sponsorship - Discussed in detail
       - Action: Leave Gold as is and Reintroduce Silver Sponsorship

3) Membership Discussion
   - Proposal to have a position for a volunteer Membership Coordinator to assist with membership renewals.
     - Action: Board to identify the value of membership in order to flesh out a role for a Member Coordinator role.

4) Mission Statement
   - Mission Statement
     - Action: Betty/De to shorten current mission statement.

5) Keynote Speaker Discussion
   - Board would like to see a proactive process in place for selection for future keynote speakers for NANOG meetings.
   - NANOG will provide funding for this if the NANOG PC makes a specific request to the ED.
     - Action: Betty to work with the PC leadership to develop
6) Publications Discussion
   ○ Discussion regarding Research and Other Documentation available at NANOG Meetings.
     ➢ **Action:** Only Premium Sponsors have the ability to put out a white paper at meetings.

7) Existing Strategic Plan Statements
   ● Review all in particular the Co-op Program
     ➢ **Action:** Betty to define Co-op program and get back to the Board by the February meeting.

8) NOTR Discussion
   ○ 2015 Registration was up, feedback is good.
   ○ Proposal for the following changes:
     ● Fixed content from meeting to meeting, to streamline the agenda process
     ● Release the locations at the beginning of the year
     ➢ **Action:** Val, put all of the NOTR dates on the Board’s calendar.

9) Education Vision
   ○ Proposal to add to NOTR meetings and tie to employment.
     ➢ **Action:** Board will determine goal for Education Program by February meeting.

10) Reserve Policy
    ○ The goal amount for the Reserve Account is $5,000,000.00. This would be used to cover liability costs. General Liability Insurance and costs to run NANOG.
    ➢ **ACTION:** Ryan and Betty to implement as it relates to Investment Strategy

11) Fellowships/Scholarships
    ➢ **Action:** Simplify the process for better understanding
    ➢ **Action:** Make the fellowship information easier to find on the website.
    ➢ **Action:** Implement a plan for student outreach
    ➢ **Action:** Betty to prepare draft, Board review and provide update to Members

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**Executive Session – The Board went into executive session where only members attended.**