

Members Breakfast

February 20, 2018

Atlanta, GA

Attendance: 110

9:00 - 9:45 am, EST

Board Members in Attendance:

Ryan Donnelly, Chair

Patrick Gilmore, Vice Chair

William Charnock, Treasurer

Betty Burke, Executive Director & Secretary

L.Sean Kennedy, Member

Tina Morris, Member

Dave Temkin, Member

Ryan Woolley, PC Chair

Welcome & Introduction - Ryan Donnelly

Financial Update Provided - Will Charnock

- ◆ Financially we are doing well; continue to work toward goal of \$5M in assets so NANOG has cash in hand to cover expenses in case of downturn in the economy
- ◆ 2017 unaudited year end report showed \$4M in income, \$3M in expenses
- ◆ Reserved funds cover the NCI program, NOTR, Fellowships & College Scholarships in addition to the regular meetings
- ◆ Plan to move \$1M out of savings and into investment program after 2017 Audit is completed
 - Q: Why is there a goal to maintain a large reserve?
 - A: Board and Members committed to build a 5 million reserve and auditor has been notified

Social Events - Dave Temkin

- ◆ Potential Social Sponsors have continuously expressed concern over the high cost of planning social events. This resulted in no social event for Monday night and Tuesday night was financed by NANOG and one sponsor.
- ◆ For 700 attendees, NANOG's last social event was \$142K in a Tier 1 city. The Board provided a breakdown of costs. The event was paid for by NANOG because fewer and fewer sponsors can afford to host. We have had difficulty offering a model where several sponsors participate. NANOG can continue to pay, but will pull from the reserves to cover costs.
 - Suggestions from members: Offer Social Tickets for \$50
 - Monday night social event is preferred
 - Based on current social costs should NANOG continue with social events
 - Yes
 - One or Two per meeting: One

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- We now have a marketing firm to help get the word out that smaller organizations can have an opportunity to participate. 3 sponsors with NANOG at \$15K each. Although we can consider up to 8 sponsors

ED Search Update - Will Charnock

We are in the process of interviewing 2 finalists. We should have someone on-boarded by the next meeting. A formal announcement will be made once an offer has been accepted.

PC Nominations - If you would like to volunteer for the Program Committee or know of someone who would make a good candidate, please get your submissions in by 8pm tonight.