



## Development Committee Member

### Committee Membership Requirements

The Membership and Development Committee will be responsible for the recruitment of NANOG's membership, sponsorship, and other fundraising necessary to keep NANOG in operation.

Eligible candidates each will serve a two-year term, with two terms ending each year. To be eligible to be appointed as a member of the Committee, an individual must be a member in good standing.

### Support NANOG Strategy/Goal:

- Broaden the range and size of sponsor contribution while maintaining the look and feel of NANOG's principles and practices
- Build a unified branding and message about NANOG's unique position and community
- Develop mutually rewarding agreements with sponsors and presenters

### Deliverables:

- Adhere to all Policies of NANOG
- Protect the NANOG Mark and Intellectual Property Rights
- Booking 6-7 sponsors per meeting
- Attendance at 85% of all scheduled committee calls each year
- Attendance at least 2 of 3 NANOG meetings per year during term
- Serve as Sponsor Welcome representative once per year
- Every Development Committee member should be responsible to welcome/ greet their assigned sponsor at every meeting that they attend. If they are not available to attend, then they will need to make arrangements to ensure that someone is covering their duties
- Expected time contribution: 5-6 hours per week, but will vary based on additional projects that are in existence at that time. Possibly and very likely that this position will require 6-8 hrs. /week

### Measures of Success

- Sponsorship Recruitment
- Sponsorship Communication
- Development Committee call participation
- Meeting Attendance

### Key Milestones

Call participation  
Sponsor Recruitment  
Meeting Registration  
Call participation  
Sponsor Recruitment  
Meeting Registration

### Meeting Number

NANOG xx  
NANOG xx  
NANOG xx  
NANOG xx  
NANOG xx  
NANOG xx

### Results