The regular meeting of the NANOG Board of Directors was called to order at 11:03am on the date listed above by Sylvie LaPerriere.

**In Attendance:**
- Sylvie LaPerriere, Chair
- Mike Smith, Vice Chair
- Duane Wessels, Treasurer
- Steve Feldman, Secretary
- Steve Gibbard
- Dan Golding
- Betty Burke, Executive Director

**Ex-Officio:**
- Gina Haspilaire, Development Committee Chair
- Dan Sneddon, Communications Committee Chair
- Dave Temkin, Program Committee Chair

**Guest:**
- Jezzibell Gilmore, Development Committee Vice Chair

**Staff:**
- Florencia Dazzi, NANOG Secretariat

**1) Administrative Items:**

- Previous Board Meeting Minutes:
  - Minutes of the January 18, 2013 meeting were approved with the removal of an action item for Betty, as recommended by Steve F.
    - **MOTION:** Made by Steve F. seconded by Duane, approved unanimously
  - Minutes of the February 6, 2013 meeting will be approved during the next call

  ✓ **Action:** Flor to post internal version of the minutes to the Board Docs area in ARO

- Review of Previous Actions Items:

<table>
<thead>
<tr>
<th>Date</th>
<th>Action Item</th>
<th>Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>1/18/2013</td>
<td>Duane to send draft proposed budget to Board via email for review, prior to Orlando</td>
<td>Completed</td>
</tr>
<tr>
<td>1/18/2013</td>
<td>Board to vote on the proposed 2013 Budget at the face to face BoD meeting in Orlando; at that time, BoD will also discuss reserve funds</td>
<td>Completed</td>
</tr>
<tr>
<td>12/21/12</td>
<td>Board to review both documents and let Betty know if any changes are needed.</td>
<td>Pending</td>
</tr>
<tr>
<td>12/21/12</td>
<td>Sub-group leaders to draft a document in which each sub-group presents the requirements to reach each of the objectives outlined (volunteers, staff, financial resources, etc.) To be discussed after NANOG 57</td>
<td>Pending</td>
</tr>
<tr>
<td>12/07/2012</td>
<td>Betty to put together a business case about the proposal to purchase equipment for NANOG’s IT operations and present it to the board at the retreat for review.</td>
<td>Pending – moved to late May</td>
</tr>
<tr>
<td>12/07/2012</td>
<td>The DC will review the Host Package and the Rewards Points Program and present any changes to both programs to the board in the board meeting scheduled for January 4th.</td>
<td>Pending</td>
</tr>
<tr>
<td>10/12/2012</td>
<td>Board to discuss new proposals for 2013 election cycle during Strategy session in December</td>
<td>Pending</td>
</tr>
</tbody>
</table>
2) Website Update (Betty)
   • Progress moving a bit slower than expected
   • The next step is to move the new website to the NANOG server
   • Biggest immediate challenge is building the PC agenda tool
   • Early March: new site back-office training for AMS
   • Dan G. volunteered to provide any new content that may be needed; Randy will set up a mailing list with the volunteers that have offered to beta-test the new website

3) NANOG 57 Debrief
   • Total attendees: 486
   • Overall, good meeting – good agenda, great planning, space worked well
   • From the DC perspective, it was a good experience for the new DC team to discover opportunities for improvement. The sponsor Help Desk worked very well
   • From the PC perspective the meeting was a success

   ✓ Action: Betty to work on a meeting registration cancellation policy to discourage last minute cancellations

4) NANOG 58 Key Dates
   • Key Dates for NANOG 58 may be delayed, depending upon the new website progress
   • CFP has been moved from February 25th to March 1st

5) Strategy Session Follow up (Betty)
   • Three working sub-groups were defined:
     a) Provide framework for NA operator input into internet opportunities: Sylvie (lead), Steve F., Mike S.
        o BCOP: Dan G. (lead)
     b) Create industry-recognized education and publication programs: Steve G. (lead), Duane, Gina
     c) Create value proposition for the community: Dave T. (lead), Dan, Jezzibell

   ✓ Action: Betty to work with the leads to put structure around the deliverables so that each sub-group can report during board meetings

6) Call for volunteers (Betty)
   • Scholarship Committee: Steve G., Gina, Jezzibell, Betty
   • Elections Committee: Mike, Duane, Betty

7) Future meetings locations
   • Dan and Dave T. would like to compare the rates received from Strategic Site Selection with those of other meeting planners

   ✓ Action: Betty to contact other meeting planners

   ➢ MOTION: That the entire board be consulted before any future hotel contracts are signed. Made by Dan G.; seconded by Steve G; against: Duane. Motion approved.
8) **Proposed DC changes:**
   a) **Process Change:** All MOUs must be reviewed and approved by the assigned DC member before sending to the sponsor. All MOUs should be counter-signed by ED when signature returned from sponsor.
   b) **Sponsorship package update:** Set limit on the number of premium sponsors: 2 Diamonds, 4 Platinum, unlimited Gold.
   c) **New sponsorship package:** One-day pass only available to sponsors on the day of their sponsorship, priced at half of the onsite registration rounded to the nearest 50. (use different color badge for each day).
   d) **Sponsorship package update:** Each meeting can have Newcomers' lunch sponsored by 2 diamond sponsors at the same time; or one diamond sponsor only, if the other diamond sponsor does NOT choose Newcomers' lunch. 2 sponsorships can be sold if neither Diamond sponsors choose to take the Newcomers' lunch.
   e) **Sponsorship package update:** All sponsor attendees badges shall be recognized
   f) **Item from previous board meeting:** Visual tracking waiting for Board to set targets
   g) **Sponsorship premium package update:** Increase the number of paid-in-advance registration from 2 to 3
   h) **Sponsorship package guidance from Board:** Monday breakfast vs. Monday Welcome Lunch - DC preference: Welcome Lunch
    ✓ **Action:** Betty to send each proposed change to the board individually, and request feedback. Discussions to be held via email.
    ✓ **Action:** Board to vote on all proposed changes at the next call

9) **Orlando Executive Session Follow-up:**
   • Deliverables to be submitted to ARIN by first week in March
    ✓ **Action:** Betty to type notes on what was discussed and distribute to the board; board to address notes at the next call

10) **Items tabled to the next board call:**
    a) 2016 Dates
      ✓ **Action:** Betty to present date proposals to the board, based on the ISOC calendar
    b) NDA Update

**Next Board meeting:** Friday, March 1, 2013

Meeting adjourned at 12:23pm PST