



# Open Member Meeting

October 9-12, 2011

## Agenda

- Board Report – Steve Feldman
- Election Process – Patrick Gilmore
- Candidate Statements – candidates
- Development Update – Misako Manca
- Treasurer Update – Duane Wessels
- Event Update – Betty Burke
- Open Discussion - All



# Board Report

Steve Feldman

October 9-12, 2011

# What We Did Last Summer

- Board retreat!

**NANO**G 



**NANOOG** 

Why?

## Why?

- NANOOG is an educational and operational forum for the coordination and dissemination of technical information related to backbone/enterprise networking technologies and operational practices.

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- NANOOG is an educational and operational forum for the coordination and dissemination of technical information related to backbone/enterprise networking technologies and operational practices.



## Why?

Collaborating to make  
the Internet better

## Accomplishments

- Started from \$0
- Initial donations and support
- Expanded sponsorship model
- Positive cash flow
- The first meeting completely on our own

**NANO**G  53

Thanks

## What's Next?

- Operations
  - Smooth out the rough edges
  - Increase efficiency
- Strategic vision
  - What should NANOG be tomorrow?

## How?

- With your collaboration!
  - Vote
  - Join
  - Volunteer
    - Board
    - Program Committee
    - Development Committee
    - Speaker
    - etc.

# Collaborating to Make the Internet Better!



# Election Process

Patrick Gilmore

October 9-12, 2011

## Voting Process

- Members only (252 eligible)
  - Need not be present
- Use ARO
  - Contact nanog-support for help
- Voting ends Tuesday at 5pm EDT
- Results announced Wednesday morning



## Ballot Overview

- Bylaws amendments
  - Ratify membership changes
  - Committee structure simplification
- Board candidates
  - Three 2-year terms
  - One 1-year term

## Membership Structure

- Current structure needs ratification:
  - Anyone can join
  - Single membership class
  - Members can vote
  - Board sets dues and other benefits
- Reverts to previous (overly complicated) structure unless ratified!

## Committee Simplification

- Eliminates standing finance and event committees
- Allows board to create ad-hoc committees as needed
- Clarifies that all committee chairs are non-voting board members
- Other cleanups

## Board Candidates

- See [http://www.nanog.org/governance/elections/2011elections/2011sc\\_candidates.php](http://www.nanog.org/governance/elections/2011elections/2011sc_candidates.php) for complete info



# Candidate Statements and Q&A

- Duane Wessels
- Michael K. Smith
- Steve Gibbard
- Sylvie LaPerrière



# Development Update

Misako Manca

October 9-12, 2011



# Development Committee

- **Thank you to all our sponsors**
  - **NANOG53 Host and Connectivity Provider - COMCAST**
  - Diamond Sponsors - Google, NTT and Verisign
  - Silver Sponsor – Alcatel-Lucent
  - Annual Sponsors and Technology Sponsors
- **Members of the Development Committee**
  - Val Wittkop
  - Cat Hoffman
  - Gina Haspilaire

# Development Committee

- **Financials (+15% Meeting over Meeting)**
  - NANOG52
    - Sponsorships - \$227,333
  - NANOG53
    - Sponsorships - \$261,500
- **Continuity of NANOG**
- Work to incrementally increase revenue
  - Helps pay off loans and fund future NANOG meetings
  - Helps to fund future NANOG programs





# Treasurer Update

Duane Wessels

October 9-12, 2011



# NANOLOG 52 (543 Attendees)

Per Meeting Category	\$
Registration	206,840.00
Sponsorships	227,333.00
Hotel	(102,722.59)
A/V	(18,413.76)
Merit	(190,632.00)
Travel	(2,034.80)
Misc	(570.06)
Net	119,799.79

Registration revenue per attendee: \$380

Meeting expense per attendee: \$579



## 2011 (Jan-Aug)

Revenue		Expenses	
Memberships	\$21,248.00	Meetings	\$316,591.82
Registrations	\$253,340.00	Operations	\$154,195.75
Sponsorships	\$270,500.00	Reserve	\$0
Donations	\$947.09	Loan Repayment	\$0
Loan	\$60,000.00		
Totals	\$606,062.09		\$470.787.57
Difference	\$135,274.52		

Jan 1- Aug 31 2011 (Unaudited)

# 2011 Meeting Actuals

Meeting	Attendance	Registrations	Sponsorships	Expenses
N51 – Miami	524	\$373,540		\$355,335
N52 – Denver	543	\$206,840	\$227,333	\$314,373

# Account Balances

Account	Balances
Operating Account	\$161, 905.66
ARIN Loan	\$53,555.73
Savings	\$5, 101.76



## 2011 EoY Estimates

Revenue	Expenses	Difference
\$896,440	\$871,405	\$25,035

Meeting	Attendance	Registrations	Sponsorships	Expenses
N53 - Philadelphia	500	\$187,500	\$305,000	\$229,352

# 2012 Budget

Revenue			Expenses	
Memberships	\$27,500		Meetings	\$642,600
Registrations	\$571,875		Operations	\$452,075
Sponsorships	\$831,833		Reserve	\$120,000
Donations	\$0		Loan Repayment	\$95,000
Loan	\$0			
<b>Totals</b>	<b>\$1,431,208</b>			<b>\$1,309,675</b>
<b>Difference</b>	<b>\$121,533</b>			



## 2012 Meeting Estimates

Meeting	Attendance	Registrations	Sponsorships	Expenses
N54 San Diego	500	\$187,500	\$262,167	\$214,700
N55 Vancouver	525	\$196,875	\$284,833	\$211,200
N56 Dallas	500	\$187,500	\$284,833	\$216,700





# Event Update

Betty Burke

October 9-12, 2011



## Upcoming Events

NANOLOG 54 – Telx  
February 5-8, 2012 San Diego, CA

NANOLOG 55 – Tata Communications  
June 3-6, 2012 Vancouver, Canada

NANOLOG 56 – Terremark  
October 21-24, 2012 Dallas, TX

NANOLOG 57  
February 3-6, 2013 TBA



# Open Discussion

Please use the microphones

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Thanks!

...and please vote!

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