# A Value-based Framework for Internet Peering Agreements

Amogh Dhamdhere (CAIDA)

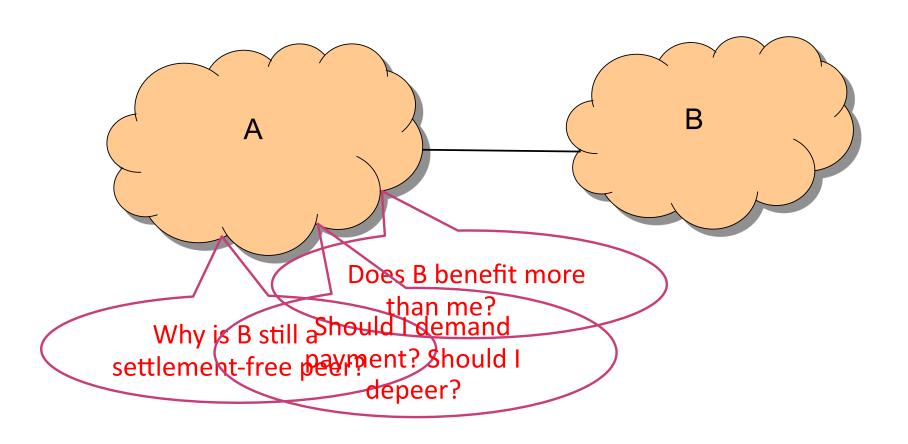
amogh@caida.org

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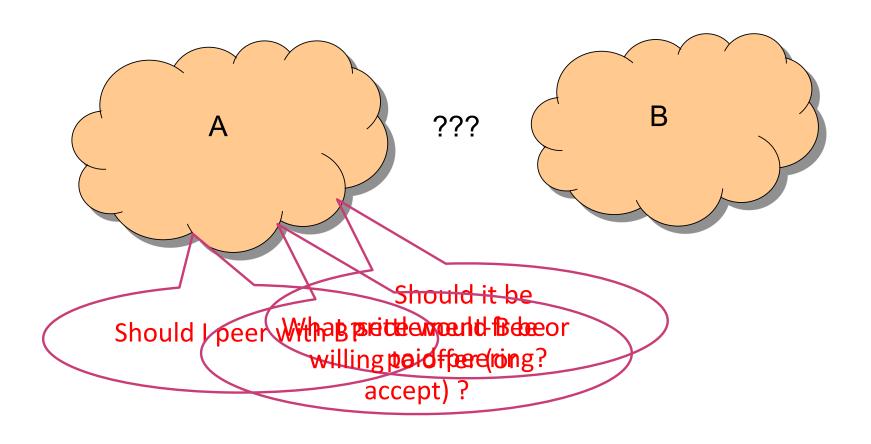
Constantine Dovrolis (Georgia Tech)

Pierre Francois (Universite catholique de Louvain)

## Peering Uncertainty – Current Peers



## Peering Uncertainty – Potential Peers



#### **Outline**

- What's happening in the real world?
- Our proposed peering model: Value-based peering
- Estimating the value of a peering link
- Global effects of value-based peering

### Peering Requirements

- Laundry list of conditions that networks specify as requirements for (settlement-free) peering
  - Traffic ratios, minimum traffic, backbone capacity, geographical spread ...
- Heuristics to find networks for which it makes sense to exchange traffic for "free"
  - But when it comes to paid peering..
  - What is the right price? Who should pay whom?
- Are these heuristics always applicable?
  - Mutually beneficial peering links may not be formed

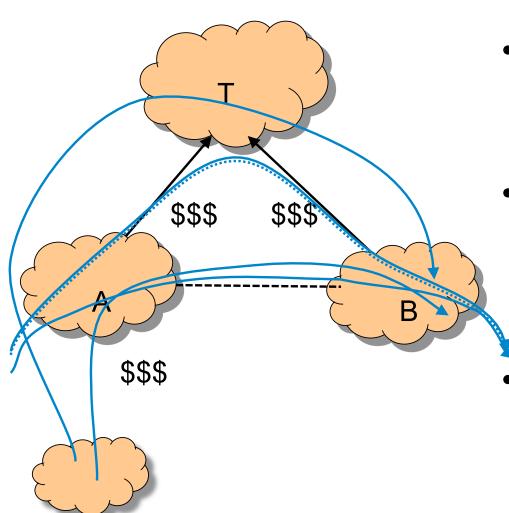
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#### Value Based Peering

- Networks can exchange a price for peering (not necessarily settlement-free peering)
  - Price based on the "value" of the link
- For a network, define the notion of "fitness"
  - f = revenue interconnect costs backhaul cost
- Value of the link is the difference in fitness with and without the link
  - $V = f_{with} f_{without}$
  - Revenue and costs could change on peering/depeering

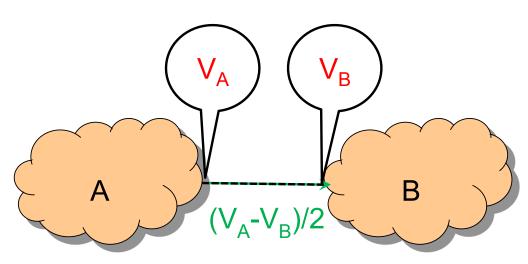
## What Affects Peering Value?



- Interconnect cost changes: Avoid a transit provider
- Backhaul cost changes:

   Peering link changes how traffic is routed in a network
- Revenue changes:
   Attract/lose traffic due to
   new peering link

## The Fair Peering Price



• An oracle knows  $V_A$  and  $V_B$ 

 Oracle must decide the price for peering

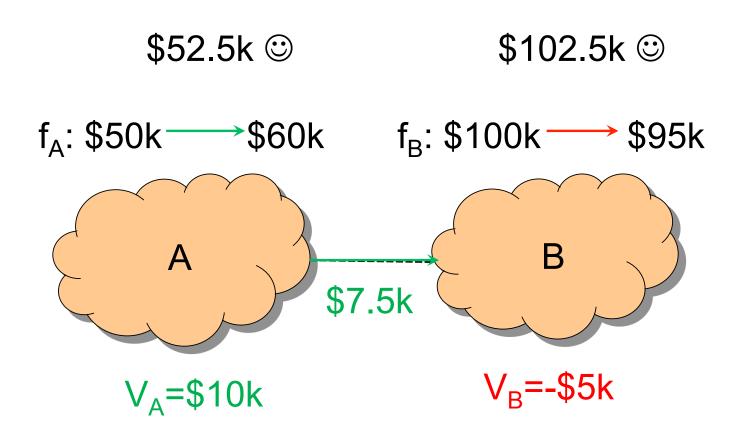
Fair price is (V<sub>A</sub>-V<sub>B</sub>)/2

The fair price equalizes the benefit that A and B see from the link

#### Why Peer at the Fair Price?

- Peering with the fair price is optimal
  - Both networks see better fitness by peering at the fair price
- Peering with the fair price is stable
  - No network has the incentive to unilaterally depeer the other network
  - Unique Nash Equilibrium
- Optimal and stable as long as  $V_A + V_B > 0$ 
  - Either V<sub>A</sub> or V<sub>B</sub> can be negative, as long as total is positive
  - For cost-benefit peering, both V<sub>A</sub> and V<sub>B</sub> must be positive

## Negative Peering Value



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## Measuring Peering Value

- How do A and B measure V<sub>A</sub> and V<sub>B</sub>?
- With Peering trials:
  - Collect: netflow, routing data
  - Know: topology, costs, transit providers
- With peering trials, A and B can measure their own value for the peering link (V<sub>A</sub> and V<sub>B</sub>) reasonably well
- Hard for A to accurately measure V<sub>B</sub> (and vice versa)

## Hiding peering value

- Assume true V<sub>A</sub>+ V<sub>B</sub> > 0 and V<sub>B</sub>> V<sub>A</sub>
  - A should get paid (V<sub>B</sub> V<sub>A</sub>)/2
- If A estimates V<sub>B</sub> correctly, and claims its peering value is V<sub>L</sub>, where V<sub>L</sub> << V<sub>A</sub>
  - B is willing to pay more: (V<sub>B</sub> V<sub>I</sub> )/2 ☺
- If A doesn't estimate V<sub>B</sub> correctly, and V<sub>L</sub>+ V<sub>B</sub> < 0, the peering link is not feasible!
  - A loses out on any payment <sup>(3)</sup>
- Does the risk of losing out on payment create an incentive to disclose the true peering value?

#### Some Hard Questions...

- Value-based peering is fair, optimal and stable.
   But is there an incentive to be fair? ©
- Can a network accurately estimate its own value for a peering link without peering trials? (ongoing work)
- Can a network estimate the value of a peering link for a potential (or current) peer?
- What are the global effects of value-based peering?

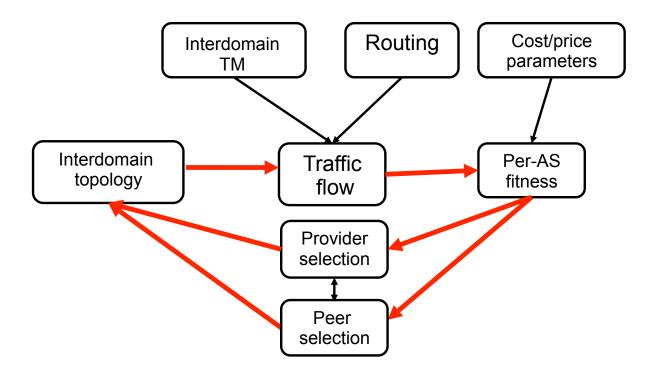
#### Modeling the Internet Ecosystem

- Networks select providers and peers to optimize an objective function
  - E.g., Profit, performance...
- What are the effects of provider and peer selection strategies on the involved networks?
- What are the global, long-term effects of these strategies on the whole Internet?
  - Topology, traffic flow, economics, performance (path lengths)
- E.g., Can we predict what would happen if (fair) paid-peering becomes the common case?

#### ITER Model

- ITER: Agent-based computational model to answer "what-if" questions about Internet evolution
- Inputs: According to the best available data...
  - Network types: transit provider, content provider, stub
  - Peer selection methods, provider selection methods
  - Geographical constraints
  - Pricing/cost parameters
  - Interdomain traffic matrix
- Output: Equilibrium internetwork topology, traffic flow, per-network fitness

#### ITER approach



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## Using ITER to Simulate Value-based Peering

- Small but realistic internetwork topology with transit providers, content providers and stubs
- Interdomain traffic matrix dominated by traffic from content providers to stubs
- Provider selection: price-based choose cheapest providers
- Peer selection: value-based, cost-benefit or traffic-ratio
- Transit and peering pricing based on best available data

#### ITER Results for Value-based Peering

- Peering links: Higher density of peering links with value-based peering → Shorter end-to-end paths
  - Links that are not allowed with traffic-ratio or cost-benefit peering are possible with value-based peering
- Payment direction: Content providers end up paying large transit providers, get paid by smaller transit providers
  - Is this happening already?
- Incorrect value estimation can preclude the formation of mutually beneficial links

#### We need feedback on this model!

- How much foresight goes into provider/peer selection decisions?
  - "What would my customers do if I added this peering link?"
- Insights about paid peering negotiations in the real world
- Would you be willing to share data to help us parameterize ITER?
  - Traffic data, pricing/cost parameters

#### Thanks!

- More details in the paper
  - www.caida.org/~amogh/depeering itc10.pdf
- Please email me (<u>amogh@caida.org</u>) for a copy of the ITER paper
- Please send us feedback
  - amogh@caida.org
  - pierre.francois@uclouvain.be
  - dovrolis@cc.gatech.edu

#### What if there's no oracle?

- Network A
- "requirement" R<sub>A</sub>
- "willingness to pay" W<sub>A</sub>

- Network B
- "requirement" R<sub>B</sub>
- "willingness to pay" W<sub>B</sub>
- A and B declare R<sub>A</sub>, R<sub>B</sub>, W<sub>A</sub>, W<sub>B</sub>
- Peer if W<sub>A</sub> >= R<sub>B</sub> and W<sub>B</sub> >= R<sub>A</sub>
- Same solution as middleman case
- With perfect knowledge, price = |V<sub>A</sub>-V<sub>B</sub>|/2

#### ITER Results – Arbor Study

- Parameterized ITER using recent trends from Arbor study
  - Large fraction of traffic from top content providers
  - increased geographical coverage of content providers
  - peering openness
- Global Internet properties:
- Shorter end-to-end AS paths
- Traffic bypasses large (tier-1) providers
- Revenues decline for all providers
- Does this happen already?