Network Neutrality: Why We Should Care

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Two Different Questions

Netheads: How do we change network service provisioning so the Internet survives?

<u>Telcos and Cablecos</u>: How do we change the Internet so we survive?

Common Problem: How to build and operate a sustainable Internet.

The Internet is Better

Internet > application-specific networks!

- application discovery
- market discovery
- edge locus of control

The Internet brought us . . .

- •email,
- •the Web,
- •e-commerce,
- audio-on-demand,
- video-on-demand,
- blogging, podcasting, vlogging,
- Internet telephony,
- massively multiplayer online games,
- •et cetera, et cetera, et cetera

? (more in the future)

Telcos didn't create these -- we did Because the Internet is a Neutral Ne

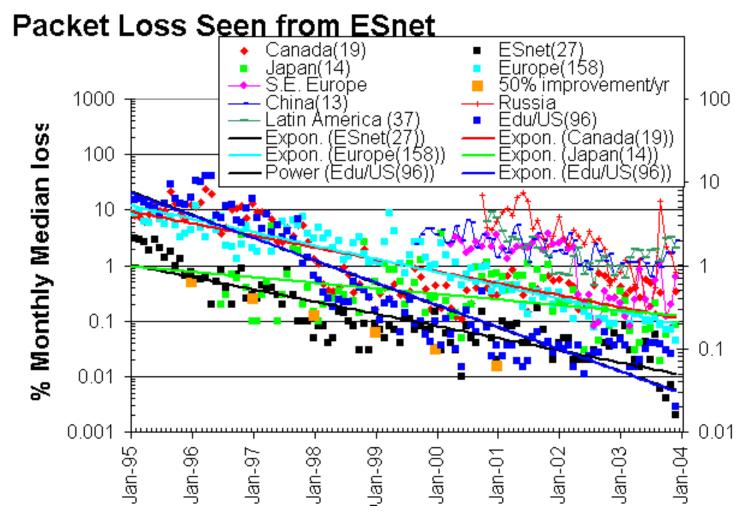
and let's not forget . . .

- •freedom of speech,
- •freedom of the press,
- group-forming (freedom of association),
- routes around censorship (to a first approx)
- other freedoms . . .

"There's divinity in it"

Professor Charles Nesson
Berkman Center for Internet & Society

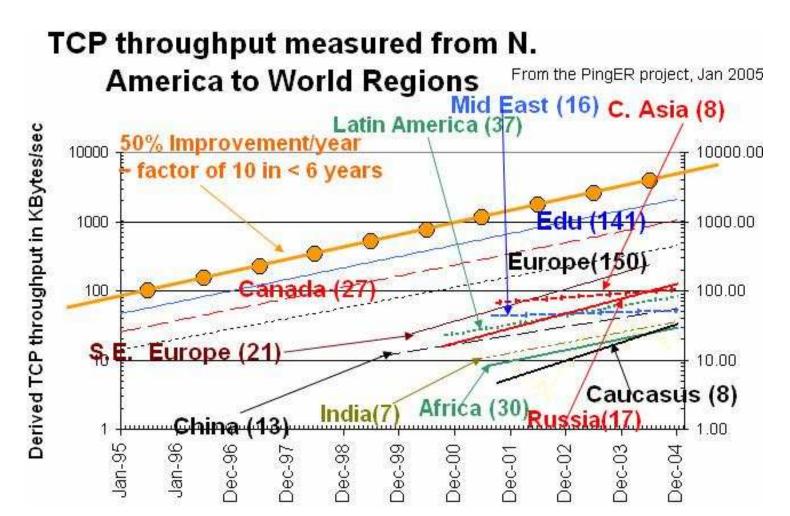
Internet Improvement ~= Moore's La



http://www.slac.stanford.edu/xorg/icfa/icfa-net-paper-jan05



Internet Improvement ~= Moore's Law,



http://www.slac.stanford.edu/xorg/icfa/icfa-net-paper-jan05/



In other words . . .

The Internet is doing fine despite:

- —It is growing without limit
- -It is getting better as technology improves
- –Nobody owns it
- -Nobody plans its growth
- -There's no business model, ROI, etc.

Big Accident

Telcos, cablecos, and cellcos -- the Internet access providers! -- will be hurt the most by the growth of the Internet.

"Network-resident" applications that run on special-purpose networks will be disrupted.

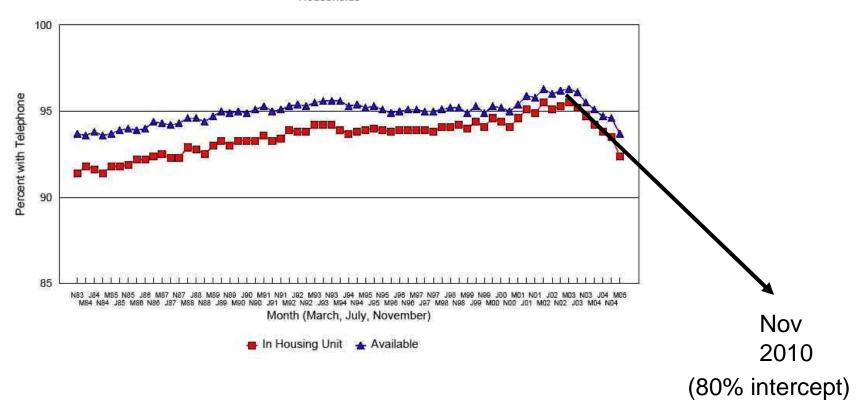
The Internet "Problem"

- "If AT&T knew what was good for it, it would kill the Internet." -- 1993
- "The Internet can't route money." -- 1997
- "Email is a feature that nobody pays for . . .
 AT&T needs 'network resident' applications." -- 2003
- "They're not going to use my pipes for free." --2006

Telcos in Crisis

Telephone Penetration

Households



Source: FCC December 2005 Universal Service Monitoring Report, Chart 6.1 http://hraunfoss.fcc.gov/edocs_public/attachmatch/DOC-262986A1.pdf



The Internet "Problem" (cont'd) Market Cap **160 140 120** \$B **100 80 60 40 20** Verizon Google

Carriers Fight Back

FCC Triennial Order privatized fiber (2003). Supreme Court Brand X privatized cable (2005). FCC DSL Order privatized DSL (2005).

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Network Neutrality

"... [Internet access] service that privileges, degrades or prioritizes any packet transmitted . . . based on its source, ownership or destination."

AT&T Final Merger Commitments, 12/28/06

"We will not block, impair, or degrade content, applications, or services . . . "

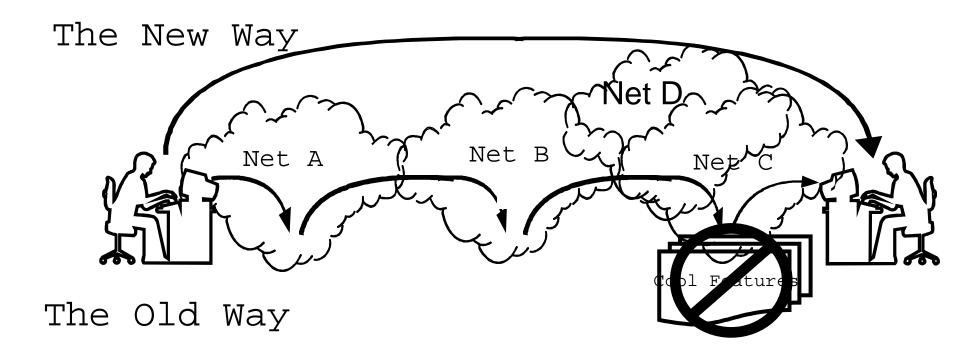
Walter B. McCormick, Jr., President of the U.S. Telecom Association Feb 7, 2006 http://commerce.senate.gov/pdf/mccormick-020706.pdf

Absence of deliberate anti-competitive discrimination.

I said that



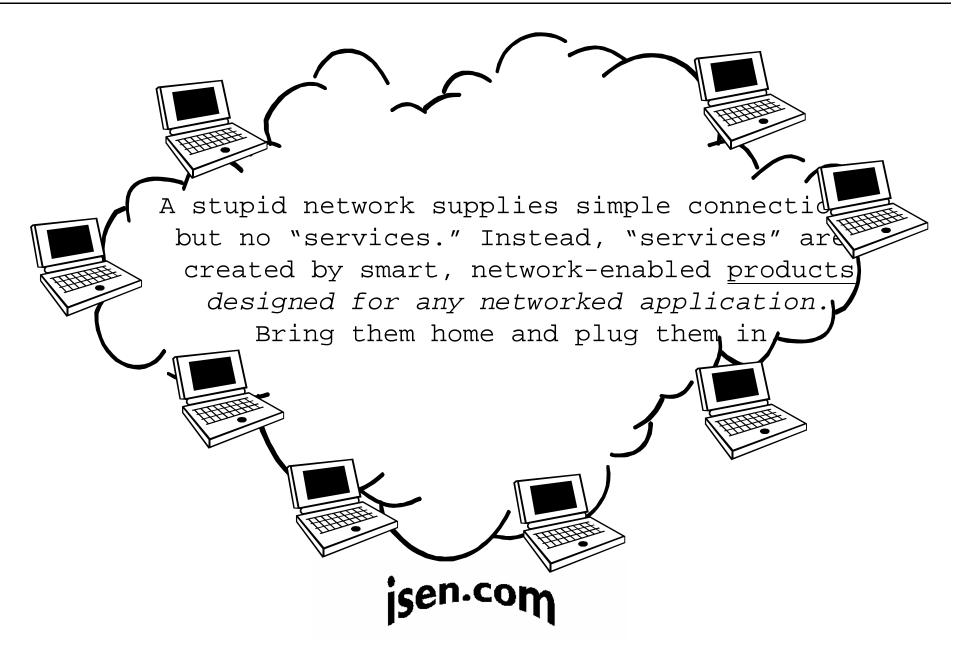
:work Neutrality: Architectural Vi



"Network of different networks" pushes differences (and added value) to the edge.

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'he Stupid Network is a Neutral Network



Network Neutrality: Business Vi

App-Specific Network

Inter-Networking

Application: Specific to Network Monthly Income

Application:
Nonspecific -Voice, Video,
Maps, Games,
Anything!

Product & Service Income

Network Layer: Designed for App Expense (Subsidized by Application)

Network Layer: Internet

Commons

Physical Layer: Designed for App

Expense (Subsidized by Application)

Physical Layer:
Non-specific
End-to-End
Connectivity

Protocol

Big Question:
What's the
(Business?)
(Operating?)
Model



It is hard to make money on stupid connections

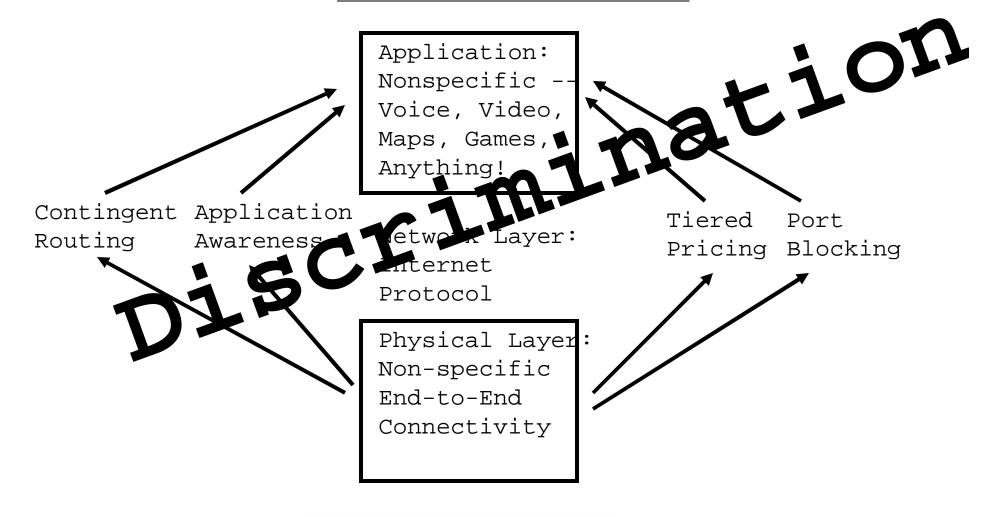
When the middle of the network is empty, and bandwidth is plentiful, what do network service providers sell?

Ref: Paradox of the Best Network, Isenberg & Weinberger http://netparadox.com



Carrier Attempts to "Fix" Biz Model

Inter-Networking Model



Why telcos want to discriminat

Special-purpose networks discriminate. It is consistent with their 130 year legacy. Discrimination is "economically efficient."

Reference: Privacy, Economics, and Price Discrimination on the Internet, Andrew Odlyzko



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It Takes Smart People to Build a Sustainable Stupid Network

